



connector
your quarterly e-conveyance newsletter

CONNECTING THE CONVEYANCING COMMUNITY... | ISSUE 14

HAVE you heard the latest EFS news??

On April 21, 2010 Bill 11, the *Miscellaneous Statutes Amendment Act (No. 2), 2010* was introduced in the legislature. The Bill includes an amendment to the *Land Title Act* to support fuller electronic service delivery for land title matters.

The legislation provides authorization to the Director of Land Titles to require that certain types of documents be submitted electronically as well as the ability to make exemptions to the requirement on a transaction by transaction basis. We understand that any implementation of the requirements will be done in stages after an appropriate notice period.

The Bill has gone through third reading and is awaiting royal assent.

An Information Bulletin on the Bill is available at:

http://www2.news.gov.bc.ca/news_releases_2009-2013/2010AG0007-000447.htm

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Bill 11 – What will it mean to me?

Are you wondering how the amendment to the *Land Title Act* is going to affect you? Here's how we see it:

If, you are already using econveyance and filing your transactions electronically:

CONGRATULATIONS! You've already experienced how a premium product with premium service simplifies and enhances the electronic filing experience. It's frustrating for you however when the other side isn't efile. That frustration will disappear as use of the electronic filing system is required.

If, you are using econveyance but not filing your transactions electronically:

WHY NOT?? It's an easy transition and not nearly as scary you might think. Put the premium service you are already familiar with to even better use by letting us walk you through the few steps required to get you ready to efile.

Step 1, Obtain a digital signature – call us and we'll walk you through it

Step 2, Complete the Electronic Payment Authorization for payment of PTT – call us and we'll walk you through it

Step 3, Start efileing – call us and we'll walk you through it

When we say "walk you through it" - we mean it! We'll be on the phone guiding you through each step until *you* tell us you're ready to fly on your own! We make it so easy to get started; you'll wonder why you didn't do it sooner!

If, you are using conveyance software and filing your transactions electronically:

EXCELLENT! You've taken the first step toward making your job easier. You are experiencing that same frustration however when the other side isn't efile. That frustration will disappear as use of the electronic filing system is required. Now, why not take the next step to erase *all* frustration – call us and we'll show you how!

If, you are not using conveyance software and you are not filing your transactions electronically:

CALL US! We can help.

We chatted with Joanne Zipser, Notary Public in Duncan about her transition to efilng and here's what she had to say:

Q: Were you reluctant to make the switch to efilng?

A: Yes, I guess I was reluctant because I work alone and it felt like I was losing an employee by not using my agent.

Q: When did you make the switch to efilng?

A: It was the end of March.

Q: What prompted you to make the change?

A: I had a file where my clients, who live in Duncan, were purchasing a property in Vernon. I sent all the documents to my agent about a week ahead of time and my agent left them sitting on the desk instead of sending them to Kamloops, so it didn't close on time. It was a cash purchase so it should have been simple. Also, about a week prior to that I had a deal with a vendor in Florida that I didn't take because I had no EFS form to forward to Florida for them to fax back. Mainly though, it was the agent thing.

Q: Did you receive assistance in getting started?

A: Oh my gosh! I received so much help! I thought you guys were going to change your phone number because I called so much. Eva was one of the nicest, calmest people I've ever dealt with. Easy to talk to and when I made reference to the fact that I really didn't know where I wanted to keep my file and dumb things like that because I'm not as computer literate as others, she didn't snicker or laugh or tell me to figure it out for myself. I'd rather go slow and get there than fast track. Slow and steady. Once I started and I got through a couple with Eva's help, then I understood. I have nothing but compliments – you did a great job setting it (econveyance) up.

Q: Would you go back to paper?

A: Never! Oh my gosh! I can't believe all those people I used to employ – agents and couriers and I sweated over everything. Everything went fine most of the time but it only takes a time or two.

Q: Do you have any tips or suggestions for others who are thinking about making the transition to EFS?

A: I don't know if I have any tips. I was using an old program and while it was cumbersome it was like a pair of slippers – comfortable. I knew where all the typos were and how to fix it and make it work but now, I can see the day when I can register the deal, do the letter to the client, do the bank report and then go for coffee! Everything is very organized and it definitely makes it easier. You can do it all while it's fresh in your head and not have to come back weeks later to finish it off.

Tips from the Very Helpful Desk

Your Question: When I opened my file I entered the wrong file number. Can I fix that and how?

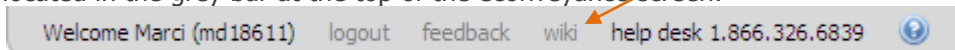
Our Answer: The file number that you entered when you opened the file appears on the Transaction screen, Lawyers/Notary tab and can be changed at any time.

Your Question: I opened a file by mistake. How do I get rid of it?

Our Answer: You can close the file which will remove it from your file list. For information on how to close a file, click here [Closing an econveyance file](#).

Your Question: Is there an econveyance user's manual?

Our Answer: Online help is available through the econveyance wiki. The link to the wiki is located in the grey bar at the top of the econveyance screen:



The wiki, which is a work in progress, is full of helpful information. If you don't find the information you are looking for in the wiki, we always love to hear from you at the very helpful desk. You can contact us by phone or by feedback using the link provided.

Focus on the Very Helpful Desk

In addition to being a service provider to the conveyancing community, it's always been our intention at econveyance to be a part of that community. To that end, we thought that you might be interested in getting to know us a little bit better.



Our focus in this issue is on Rebecca Betts, Sales Executive, who joined the econveyance team in February 2005. Prior to joining OneMove, Rebecca worked as a conveyancer for many years in the Lower Mainland.

Rebecca and her son Ryan share their home with a dog, Sarah and a cat, Frankie. Rebecca's many interests include exploring new hiking trails with Sarah (sometimes Frankie joins them!), movies and music. She is very social, fun to hang with and loves to entertain. One of her favourite things is planning parties and special events for family and friends. She enjoys learning new things, writing and hopes to publish a book one day and, knowing Rebecca, we're pretty certain that's exactly what she'll do!

Congratulations

Deanne Ruel, of Port Alberni!

Deanne was the winner of our winter referral campaign! The grand prize was a cruise for two, however Deanne tells us that instead of a cruise, she's considering a one week vacation at an all inclusive resort in Mexico – swimming with the dolphins and lounging by the pool. Wow! How good does that sound?

Deanne was so determined to win that she closed the contest with as many demos as both the previous Mexico and Hawaii campaigns combined!

Deanne is a conveyancer at the office of Dorothy Clarkstone, Notary Public, in Port Alberni. Dorothy and her staff have been econveyance users and strong supporters for a number of years.

Great Escape Contest

There's still time to enter!

First Canadian Title's Great Escape Contest runs until May 31, 2010. Ordering your title insurance policy through econveyance will get you two entries into the contest. Click here for complete details: [FCT Great Escape Contest](#).

Environmental news

What can you do to help the environment?

Lower your home thermostats!

That's right, *thermostats*, plural! Most people have their heater, hot water heater, and refrigerator thermostats set at unnecessary temperatures.

Try this out for a few months: Set your furnace to 18 degrees celsius or lower in the winter and 24 degrees celsius or higher in the summer. Programmable home thermostats are an even better way to heat and cool your home responsibly.

Next, adjust the temperature on your hot water heater to 60 degrees celsius or lower if possible. Most people keep the temperature on the hot water heater much higher than they really need. Try it out.

Running a conveyancing practice?

Looking for help . . .

Go to the Jobboard on www.econveyance.com and post a job! Job posting is completely free and available to you whether or not you are an econveyance member.

Are you a conveyancer?

Looking for a job . . .

Go to the Jobboard on www.econveyance.com to see the jobs posted there. The job postings are available to you whether or not you are an econveyance member.



Contact us

telephone: 1-866-326-6839
fax: (250) 545-7099


email: info@econveyance.com or
by using the feedback link

PUBLIC LIBRARY MAINTENANCE

Remember, if YOU have information that WE don't – please share it with us so that we can get it into the public library for you. This includes: Lawyers; Notaries; Banks and branches. Send us the information through the feedback link, we'll get it entered right away and let you know once it's done. We'd also like you to let us know when there are changes at *your* firm so that we can keep your information accurate too!

SERVING A PURPOSE

We would like our Newsletter to serve as a venue for providing information and insight to our readers relative to the real estate/conveyancing industries. If you would like to contribute an article or, if there is a subject that you would like us to address in a future edition of the Newsletter, let us know via info@econveyance.com



Welcome to our new users

The following firms and/or individuals joined econveyance™ during the previous quarter:

Race & Company, Lawyers, Squamish/Whistler
Gary Woitas & Associates, Lawyers, Kamloops
Emberton & Company, Lawyers, Victoria
Coffey & Bernath, Lawyers, Quesnel
J. Howard Bayntun, Lawyer, North Vancouver
Fleming, Olson & Taneda, Lawyers, Langley
Nicolas Davies, Lawyer, Squamish/Whistler
Fulton & Company, Lawyers, Kamloops
Sinclare & Company, Lawyers, Courtenay
Nicky Reid & Co., Lawyer, Victoria

Nyack & Persad, Lawyers, Surrey
Michael P.F. Reed, Lawyer, Vanderhoof
Salloum Watts, Lawyers, Kelowna
BLD Law Corporation, Lawyer, Courtenay
Wendy Everson, Lawyer, Sidney
B. Blake Law Firm, Lawyer, Vancouver
Sukhija Law Corporation, Lawyer, Surrey
A.S. Mattoo & Associates, Lawyers, Surrey
Joanne Zipser, Notary Public, Duncan

Expert Advice

With more and more joining the econveyance™ network of conveyance professionals, we strongly encourage you to save time by using the invitation feature. Call us to learn just how easy it is!!

60 Day Pro Challenge

If you are not already an econveyance user, you owe it to yourself to experience the most efficient conveyance document processing platform of its kind!

Find out more by clicking [Take the econveyancePro 60 day challenge](#)

Investor news



As a shareholder you can participate in the future growth of the largest and fastest growing network of conveyance professionals in BC. With close to 400 member firms located throughout the Province, now is a perfect time to invest in your own community's future growth. Our parent company, OneMove Technologies Inc. was ranked #1 in Business in Vancouver Magazine's 2008 list of B.C.'s Top 100 Fastest Growing Companies (published September 2, 2008).

OneMove Technologies Inc. is listed on the TSX Venture Exchange under the symbol "OM". If you would like to learn more about the company or are interested in participating in our future growth, please contact William Cawker at (604) 662-8207 extension 114, mobile 604-649-0080 or email to william.cawker@onemovetech.com . To learn more about the ongoing development and success of the company visit OneMove Technologies Inc. at www.onemovetech.com

If you do not wish to receive this Newsletter, please email marci@econveyance.com and enter "Unsubscribe" in the subject line.

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