

SERVING A PURPOSE

We would like our Newsletter to serve as a venue for providing information and insight to our readers relative to the real estate/conveyancing industries. In that regard, you will find in this issue articles contributed to us by Darcy Hammet, Product Manager for the Electronic Filing System and Patrick Squire, Vice President – Canada, Chicago Title Insurance Company Canada.

If you would like to contribute an article or, if there is a subject that you would like us to address in a future edition of the Newsletter, please let us know via info@econveyance.com.

WIN A TRIP FOR TWO TO MEXICO THIS FALL!



The response to our contest has been overwhelming and our sales and support team has been kept incredibly busy following up on all the referrals that have been provided to us.

Time is running out however and we do have a leader! Without giving too much away, can we just tell MICHELLE MCAMMOND, KIM GRUDESKI, CHELAN MAIDA, TERESA ROSS, EDITH GEORGE, KARLA LAKELAND, CAROL HOW and JEANNE COWAN that you're not far behind the leader!! Remember it's the econveyance user that provides us with the **MOST** referrals that result in a demo that'll be the winner.

Chances of our booking a demo (and you winning a trip) will increase dramatically if **YOU** call your colleagues first to tell them how great econveyance is!

For contest rules and regulations visit www.econveyance.com

THE POWER TO CHOOSE

In our continuing attempt to provide our users with a one stop conveyance software, we are pleased to announce that our integration with Chicago Title Insurance Company ("CTIC") has gone to full production release. Every user within the econveyanceTM network of conveyance professionals now has the power to choose between all of the major title insurance providers, as well as the option of using the Western Conveyancing Protocol, without having to leave their econveyance file. EconveyanceTM is the only conveyance software that provides such an integrated choice!!

EFS UPDATES FROM DARCY HAMMETT
Product Manager, Electronic Filing System

**NEED TO UPGRADE FROM ADOBE
ACROBAT**

The Land Title and Survey Authority (LTSA) recently published a bulletin regarding Adobe Systems' announcement that it will no longer support Version 6 and older versions of Adobe Acrobat. This announcement came with the introduction of Adobe Acrobat Version 9. Up until that announcement, the LTSA's Electronic Filing System (EFS) remained compatible with every version of Acrobat. However with Adobe's announcement that it is discontinuing support for Versions 5 and 6, and the numerous product changes in Acrobat since EFS was introduced in 2004, it has become necessary for EFS clients to upgrade from older versions of Adobe.

For clients using Acrobat Version 6, it is possible to obtain an upgrade; however, for clients using Version 5, a new Adobe license will have to be purchased. The LTSA bulletin provides more information on where to get the upgrade.

If you need to upgrade, remember to check that your image scanner is also creating a newer version of Acrobat PDF files. And, if you obtained a digital certificate from Juricert prior to November 30, 2006 you will need to obtain a new digital certificate that will work correctly with the new version of Acrobat. Obtaining an updated digital certificate is easy to do, and again, more information is in the LTSA bulletin.

To review the LTSA "Bulletin on Upgrading Adobe Acrobat", click on the link below. [LTSA Electronic Filing Recommends Upgrading if you are using Adobe Acrobat Version 6 or Earlier Versions - LTSA](#)

**WHAT'S COMING IN THE ELECTRONIC
FILING SYSTEM**

The LTSA is pleased to announce that the next release of EFS will be introduced before the end of this calendar year. This release will allow more than 80 new transaction types to be filed electronically. The highlight is the ability to submit Caveats and Certificates of Pending Litigation.

These new applications types must be vetted by Land Title Office staff before they are accepted and numbered, so there will be new EFS processes in place to accommodate them. For example, when a Caveat is submitted through EFS, a message will be presented to the submitter that notifies the client that the submission has been delayed until Land Title Office staff review the application. As soon as staff review and accept the application, the Caveat will be numbered, and noted as 'Pending' on the current title. If staff decline the application, an immediate notice to that effect will be sent to the submitter. These applications will be dealt with in priority sequence to other applications, the same as is done with done with paper applications. In most cases, practitioners need to get these applications to a Land Title Office as quickly as possible. Submitting Caveats, Certificates of Pending Litigation and other documents is an important new feature of EFS, and the LTSA looks forward to enabling more documents to be filed via EFS in the near future.

A WORD ABOUT THE TITLE INSURANCE INDUSTRY IN CANADA

Provided by Patrick Squire, Vice President – Canada, Chicago Title Insurance Company Canada

Title Insurance in Canada is a newer phenomenon that has gained popularity amongst real estate professions across the country in last 10 to 15 years. In spite of its adolescent footprint in Canada, title insurance has been part of the conveyancing standard in the United States of America for over 150 years. Like our U.S. neighbours, title insuring a residential or commercial real estate transaction continues to provide security with many benefits to all parties in the real estate transaction.

What is Title Insurance?

Simply put, title insurance provides the insured with coverage for the condition of title of the property as at the date of transaction or policy issuance, providing a safeguard for the homeowner and/or lender for any losses

suffered as a result of title being other than stated at the time of transaction. In addition, title insurance protects property owners and lenders from many off-title matters including unknown title and survey related defects.

Benefits of Title Insurance

A title insurance policy provides comprehensive no-fault coverage to an owner for the duration of property ownership and for a lender as long as the indebtedness remains outstanding and secured, in each case for a one-time low premium.

By providing comparable coverage to a solicitor’s opinion without the requirement for many off-title searches and surveys for lender policies, the use of title insurance aids real estate professionals in simplifying the overall conveyancing process by ensuring fast, less costly closings, while minimizing and reducing the inherent risk in real property transactions.

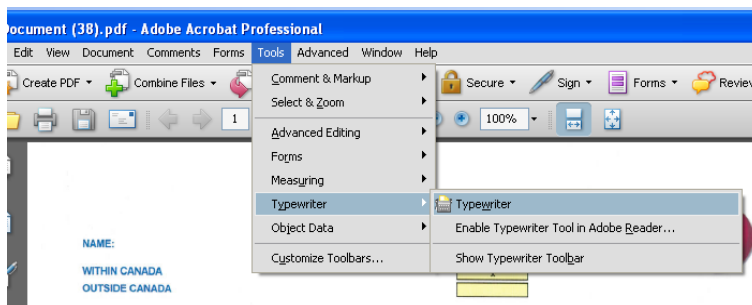
Over the last few years, much exposure and interest has been directed to fraud, or more commonly referred to as – “white collar crimes”. Fraud has been reported as the single biggest consumer protection issue in North America, and unfortunately, not sufficiently supported by any central authority in the U.S. or Canada. In spite of new technological improvements, fraud continues to flourish with elevated opportunity and accessibility of personal data. Likewise, increased anonymity and depersonalization in the real estate transaction, primarily for consumer convenience, has aided to further fraudulent activities. The financial impact from fraud is astronomical, with reported estimated damages in excess of \$300 million dollars annually. The title policy offers consumer protection and coverage to prevent losses to the insured from various forms of fraud and forgery.

In order to gain further understanding in the benefits of title insurance and how it can help you and your practice, please visit www.ctic.ca or contact your local representative Claire Stone at (778) 228-2458.

Chicago Title Insurance Company is a Fortune 500 company, and a wholly owned division of Fidelity National Financial (FNF). FNF, operating through Fidelity National Title Group, Inc., is one of the North America’s largest title companies providing coverage to Canadians for over 50 years.

ADOBE ACROBAT TIPS

Thank you to Roni from Doak Shirreff who told us about the typewriter button found in Adobe 8! This feature can be used to add text to an Adobe document.



To use the typewriter feature, you must have a document open in Adobe;
Click on the word Tools;
Hover over the word Typewriter in the drop down list and the list will expand;
Click on Typewriter and the cursor will be replaced with an “A”;
Place this where you want to insert text, double click and start typing!

THE VERY HELPFUL DESK

In addition to being a service provider to the conveyancing community, it’s always been our intention at econveyance to be a part of that community. To that end, we thought that you might be interested in getting to know us a little bit better. Starting with this edition and continuing with future editions, we will be profiling a member of The Very Helpful Desk. In this edition, we are going to start at the top!

Cathy Glatiotis, our fearless leader on the very helpful desk and VP of Product Management, has been a part of the econveyance team practically from the beginning. She may not be the one that answers the phone most often but she is the one that knows everything there is to know about econveyance!



A farmer at heart, Cathy and her husband Randy bought a 40 acre farm about a year ago which they share with their dog Shadow, their cat Mir, five cows and 20 free range chickens. They are also very fortunate to have their son, daughter-in-law and two grandsons living on the acreage and sharing the work with them. The environment is extremely important to Cathy, so everything on the farm is raised organically and all of us on the very helpful desk can give testimony to the fantastic free range eggs she uses to cook us breakfast every Friday!

FAQS - FROM THE HELP DESK

A question that is frequently asked of the help desk is how to find a document in the document manager:

- On the Manage Documents tab in the Document Manager, you will see a field called “Find Document in Group:”
- Place your cursor in that field and type all or part of the name of the document you are trying to find
- Click the “Find” button

Econveyance will start searching in each document group and when it finds a match for your search criteria, the group that the document is in will be highlighted in green and the document found within that group will also be highlighted green. If this is not the document you are looking for, simply click the “Find Next” button and econveyance will continue searching through the groups.

User: Marci Conveyancer

CURRENT FILE

F: 2006-06-09
A: 3664 Navatane Dr.
S: Seller Individual
B: Hermiston Marilee
R: Buyer Lawyer

MENU

- » File List
- » Lawyer List
- » Firm Search
- » Transaction
- » Title Searches
- » Invitations
- » Seller
- » Buyer
- » Property
- » Accounting
- » Document Mgr
- » Messages
- » Reminders
- » Notes
- » Third Party Links
- » User Profile

Document Manager

MANAGE DOCUMENTS
GENERATE DOCUMENTS
FINALIZED DOCUMENTS

Add New Group

Order Number:

Find Group:

Find Document in Group:

Document Groups

Sort by: [Order #](#) or [Group Name](#)

Order	Document Groups	Edit	Action
1	Pay Out Letters(df)	Edit	Del
1	RBC (df)	Edit	Del
1	Report on Borrower File (df)	Edit	Del
1	Report on Borrower-Lender File..	Edit	Del
1	Report on Lender File (df)	Edit	Del
1	Report on Purchase (df)	Edit	Del
1	Report on Sale (df)	Edit	Del
1	Requests (df)	Edit	Del
1	ResMor (df)	Edit	Del
1	Resolutions(df)	Edit	Del
1	Stat Decs(df)	Edit	Del

Pages: 1 2 3 4 5 **1..5** Prev Next

Documents in Report on Purchase (df)

[Include All](#) [Exclude All](#)

Document Name	Summary	Include	Action
Send \$ To Seller Rep	Send sale proceeds to Seller's Rep	No	Del
Send \$ to Seller Rep(Repeat un..	Send \$ to Seller Rep repeating undertakings	No	Del
Send STC To Buyer	Send State of Title Certificate to Buyer	No	Del
Send STC To Lender	Send State of Title Certificate to Lender	No	Del
Deposit Seller Rep Funds	Letter enclosing cheque for deposit to seller..	No	Del
File Summary - Buyer	File Summary - Buyer	No	Del
Pay Out Charge by Buyer Rep	Pay Out Charge by Buyer Rep	No	Del
Report to Buyer	Report registration particulars to Buyer	No	Del
Report to Lender	Report registration particulars to Lender	No	Del

Don't forget to check out the **Tips and Tricks** document which can be found posted on the econveyance home page.

IN PRAISE OF OUR USERS!

Congratulations to Bell Alliance, users of econveyance, for being a Readers' Choice Winner as showcased in *The Georgia Straight Best of Vancouver 2008*. Bell Alliance was voted first place for **Best lawyers when Buying Real Estate**.

Bell Alliance is a Vancouver based law firm providing services in the areas of Real Estate, Wills & Estates and Business Law.


We are happy to share the accomplishments of all of our econveyance users, if you have news of note, please share it with us and we will gladly spread the word.

THE POWER OF OUR COLLABORATIVE PLATFORM!

Users of econveyance are now part of the fastest growing collaborative user group of conveyancing professionals of its kind. As pioneers in developing and deploying the first web-based collaborative conveyancing platform we have seen tremendous growth in 6 years. *Our valued group of users has grown steadily to over 1300 lawyers and notaries with in excess of 800 conveyance professionals in 300 firms in 71 cities throughout British Columbia and Alberta.* None of this could have been accomplished without the valued input, patience, support and direction of each and every one of our users.

Remember, if YOU have information that WE don't – please share it with us so that we can get it into the public library for you. This includes:

- Lawyers
- Notaries
- Banks and branches
- Updated information on existing data in the public library

Send us the information through [FeedBack](#) , we'll get it entered right away and let you know once it's done.

ENVIRONMENTAL CORNER

SHARE A RIDE

Sit back and enjoy a coffee while someone else does the driving. Try ride-sharing (car-pooling) to and from work One Day this week. Chat with a co-worker and arrange a driving swap. If you don't know anyone at work that lives close by, check out [Jack Bell's Online Ride-Sharing Database](#). It is a service where you can find other people who have a similar commute and schedule to your own.

There are 5 easy steps

- 1 - Sign up with your email address
- 2 - Enter home and work addresses and schedule
- 3 - Search for matches
- 4 - Send (or receive) suggestions to ride-share
- 5 - Work out the details and start ride-sharing!

The website displays matches on maps and emails you when you have ride-share suggestions or new matches.

WELCOME TO OUR NEW USERS

The following firms and/or individuals joined econveyance™ during the previous quarter:

Dhillon & Company Law Corporation, Vancouver
McLeod Law Offices, Kamloops
Lindsay Kenney LLP, Langley & Vancouver
Iven Tse, Lawyer, Vancouver
James Hu, Lawyer, Richmond
Vincent Law Corporation, Richmond
Lim & Company, Lawyers, Vancouver & Richmond
Peter W. Brown Law Corporation, Vancouver
Anniko Hunter, Lawyers, Victoria
Polonicoff Perhudoff, Lawyers, Castlegar

Mainwood Legal Services, Calgary
Richard E. Rhodes Law Corporation, White Rock
Mission Law Group, Kelowna
Clearpath Law Group, Chilliwack
Heath & Company, Lawyers, Nanaimo
Elko B. Kroon, Lawyer, North Vancouver
Piters & Company, Lawyers, Delta
Alexander HolburnBeaudin & Lang LLP, Vancouver
Chee Dusevic, Lawyers, Burnaby

With more and more joining the econveyance™ network of conveyance professionals, we strongly encourage you to save time by using the invitation feature. Call us to learn just how easy it is!!

INVESTOR NEWS

We are very excited to report that OneMove Technologies Inc., parent company of OneMove Online Systems creators of econveyance™, was recently ranked **#1 in *Business in Vancouver* magazine's list of the Top 100 Fastest Growing Companies in BC!**

OneMove Technologies Inc., is listed on the TSX Venture Exchange under the symbol "OM". If you would like to learn more about the company or are interested in participating in our future growth, please contact **Kristen Dickson** at The Equicom Group Inc., (416) 815-0700 extension 273 or via email to kdickson@equicomgroup.com. Additionally, we encourage you to have a look at our parent company website www.onemovetech.com. Learn more about us and follow up to date press releases and financial information.

CONTACT US

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email: info@econveyance.com or by using the [FeedBack](#)  link located on every econveyance™ screen

We invite you to share your thoughts, comments, tips or articles for future Newsletters! Simply submit them to info@econveyance.com.

If you do not wish to receive this Newsletter, please email me at marci@econveyance.com and enter Unsubscribe in the subject line.

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